



**Sparkle at the Forefront  
of Cloud Adoption  
in the European Research  
and Education Community**



## As official OCRE 2024 Framework provider, Sparkle delivers integrated cloud solutions for R&E community based on AWS, Google Cloud and Google Workspace



By adhering to OCRE 2024 Framework, which is a powerful contractual vehicle facilitating purchase processes, R&E institutions can benefit from Sparkle's one-stop-shop offer based on AWS, Google Cloud and Google Workspace for Education services, blended with on-site professional service and an expert customer support.

AWS supports teaching and learning, connects campus communities to systems and tools, stores data efficiently, enables data-driven decision-making to save money and resources, and accelerate research efforts.

Google Cloud Platform allows Customers to avoid the vendor lock-in with its commitment to open source, multicloud and hybrid cloud, allowing to use data and run applications on any cloud or in any environment.

Google Workspace for Education is aimed to provide school communities with tools that elevate teaching, learning, collaboration and productivity, all by the mean of a one, simple, helpful, flexible and secure platform. Google Workspace for Education is offered with three tailored editions: Google Workspace for Education standard, Teaching and Learning upgrade and Google Workspace for Education Plus.

An experienced team of consultants will accompany institutions throughout the purchasing and implementation process to make sure that cloud services are perfectly integrated into their daily research activities. In addition, customers will have full control on their resources and costs through a user-friendly management console.

Advantages:

- **Special discount programmes**
- **Service Authentication through eduGAIN**, the global research and education inter-federation service for Single Sign On access
- **Data Egress Charges Exemption**: data traffic out charges are waived with no limit on the total value
- **On-site and in local language consultancy** through a network of selected partners for design and coordination of migration projects, development of cloud native applications, operations and management
- **24/7 support and introductory workshops** to facilitate service on-boarding
- **Cost Monitoring & Advisory Console**, through which Customers can have full control over their resources and costs

Since 2016 Sparkle works with major organizations that have set up framework agreements and collaborates with various cloud service providers enabling research and education organizations to provision services without the need for time-consuming and costly procurement processes.

In this context, at the end of 2024 Sparkle has been awarded as highest ranked AWS provider in all the 39 European countries and as Google Cloud provider in 19 European countries, within the **Open Clouds for Research and Education 2024 (OCRE 2024)** Framework promoted by GÉANT, Europe's leading organization supporting the uptake of advanced digital services for the benefit of universities and research entities.

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